

CITY OF JOHNSTOWN, PENNSYLVANIA

RESOLUTION NO. 10526

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF JOHNSTOWN, PENNSYLVANIA, AUTHORIZING AND DIRECTING THE CITY MANAGER AND/OR ANY OF HIS DESIGNEES TO ENTER INTO A CONTRACT WITH EDMUNDS GOVTECH, INC. TO INSTALL NEW ENTERPRISE SOFTWARE AND CONVERT DATA TO NEW SYSTEM

WHEREAS, the City currently uses Freedom Software as it's enterprise system; and

WHEREAS, in it is search for the most up to date, efficient and cost effective software, the City departments have evaluated three different enterprise software systems; and

WHEREAS, the Finance department has additionally discussed and compared enterprise software systems with other municipalities; and

WHEREAS, the City has determined from this information that Edmunds GovTech, Inc. will provide the best enterprise software system; and

WHEREAS, the cost of the software enterprise system will be \$131,315 to be paid in three installments during 2022 and 2023. The account that will be charged is 18.489.28.546.10 (New Enterprise Software); and

WHEREAS, it will take approximately seven to nine months until the new software enterprise system will be functioning for the City. This time period will be used for installation, data conversion, and training. It is estimated that the City will begin using the new software June 1, 2023.

NOW THEREFORE, BE IT RESOLVED by the City Council of the City of Johnstown, that the City Manager and/or his designees are authorized and directed to enter into a contract as described above.


ADOPTED: September 14, 2022

By the following vote:

Yeas: Mayor Janakovic, Mr. Britt, Mr. Arnone, Ms. Huchel, Rev. King, Mr. Capriotti,

Nays:

Absent: Mrs. Mock



Frank J. Janakovic, Mayor
Mike Capriotti, Deputy Mayor

ATTEST:

I do hereby certify the forgoing is true and correct copy of Resolution No.10526 as the same adopted by City Council of the City of Johnstown, Pennsylvania.



Ethan Imhoff, City Manager

Customer: Johnstown City

Customer Address: 401 Main Street
Johnstown, PA 15901

Customer County: Cambria

Customer Admin Contact: Ethan Imhoff

Customer Admin Phone: 814-533-2001

Customer Admin Email: eimhoff@cojtwm.com

Sales Order

Order #: 00002367

Sales Order Date: August 29, 2022

Effective Date: Date of customer signature below

New/Add-On: New Logo Core

Sales Rep: John Wray

Investment Summary

Software Services - License	\$53,500.00
Hosting Services	\$5,000.00
Professional Services - Implementation	\$21,000.00
Support Services	\$18,815.00
Professional Services	\$6,000.00
Conversion Services	\$27,000.00
Year 1 Investment:	\$131,315.00



Summary Notes

One-time License Fees: 100% will be due upon execution of the contract (Effective Date).

One-time Implementation Fees: 50% will be due upon execution of the contract, 25% will be invoiced 60 days after the Effective Date and the remaining 25% will be invoiced upon the earlier of project acceptance or first production use.

Support Services Fees: 100% will be invoiced on the Effective Date for the first annual term. Thereafter, 100% of each subsequent annual fee will be invoiced annually, 60 days prior to each anniversary of the Effective Date.

One-time Data Conversion Fees: 50% will be due upon execution of the contract, 25% will be invoiced 60 days after the Effective Date and the remaining 25% will be invoiced upon the earlier of project acceptance or first production use.

One-time Training/Services Fees: 100% will be due upon receipt of the invoice.

Hosting Services Fees: 100% will be invoiced on the Effective Date for the first annual term. Thereafter, 100% of each subsequent annual fee will be invoiced annually, 60 days prior to each anniversary of the Effective Date.

All invoices shall be paid within 30 days of the invoice date. Fees may increase annually with renewal terms subject to the National Consumer Price Index (CPI) or four percent (4%) of prior year's fees.

Software Services - License	Amount
AR & Business Licensing	\$3,500.00
Employee Self-Service	\$3,500.00
Escrow Accounting	\$3,000.00
Finance Super Suite	\$12,000.00
Human Resources	\$6,000.00
Payroll	\$9,000.00
Permitting & Code Enforcement	\$8,000.00
Permitting Self-Service	\$5,000.00
Work Orders	\$3,500.00
One-Time Fees:	\$53,500.00

Professional Services - Implementation	Amount
Standard Finance Implementation I	\$7,000.00
Standard Permitting Implementation	\$7,000.00

Professional Services - Implementation	Amount
Standard Personnel Implementation I	\$7,000.00
One-Time Fees:	\$21,000.00

Professional Services	Amount
Custom Development (IDR)	\$6,000.00
One-Time Fees:	\$6,000.00

Conversion Services	Amount
Finance - Advanced Conversion	\$9,000.00
<i>Chart of Accounts</i>	
<i>Summary Account Financial Information for 3 years + current fiscal year budgets</i>	
- <i>Opening/Ending Balances</i>	
- <i>Summarized Year to Date Activity</i>	
- <i>Vendor Master Information</i>	
- <i>Current Calendar Year 1099 Payment Totals</i>	
- <i>Fixed Asset Master Information</i>	
<i>Detailed Financial Information for 3 years + current fiscal year</i>	
- <i>Budget Activity</i>	
- <i>General Ledger Transactions</i>	
- <i>Accounts Payable Check History</i>	
- <i>Open and Paid Purchase Order/Voucher/Invoice/Check History</i>	
Payroll - Base Conversion	\$9,000.00
- <i>Employee Master Information</i>	
- <i>Current Year Check History</i>	
- <i>Gross Pay</i>	
- <i>Detailed Deductions</i>	
- <i>Detailed Taxes</i>	
- <i>Net Pay</i>	
- <i>Leave Time Balances</i>	
Permitting - Base Conversion	\$9,000.00
- <i>Parcel Master Information</i>	
- <i>Permit History for 1 year + current based on permit issue date</i>	
- <i>Inspection History Information for Converted Permits</i>	

Conversion Services	Amount
- Contractor Master Information	
- Permit Fee History	
One-Time Fees:	\$27,000.00

Hosting Services	Amount
Hosting (Level I)	\$5,000.00
Annual Fees:	\$5,000.00

Support Services	Amount
AR & Business Licensing Maintenance	\$975.00
Data Vault Maintenance	\$990.00
Employee Self-Service Maintenance	\$1,625.00
Escrow Accounting Maintenance	\$975.00
Finance Super Suite Maintenance	\$3,410.00
Human Resources Maintenance	\$2,275.00
Payroll Maintenance	\$2,390.00
Permitting & Code Enforcement Maintenance	\$2,275.00
Permitting Self-Service Maintenance	\$1,625.00
Work Orders Maintenance	\$2,275.00
Annual Fees:	\$18,815.00

Software Services - License Notes Customer has the rights to use the Software as long as it maintains Support Services in good standing.

Hosting Services Notes

The initial Hosting Services Term shall be 36 months commencing on the Effective Date.

The Hosting Services Terms shall renew automatically for 12-month renewal terms at then-current applicable Fees unless written notice is provided by Customer at least 90 days prior to the expiration of the initial or then-current renewal Term. Fees may increase annually with renewal terms subject to the National Consumer Price Index (CPI) or four percent (4%) of prior year's fees.

Support Services Notes

The initial Support Services Term shall be 36 months commencing 90 days after the Effective Date.

The Support Services Terms shall renew automatically for 12-month renewal terms at then-current applicable Fees unless written notice is provided by Customer at least 90 days prior to the expiration of the initial or then-current renewal Term. Fees may increase annually with renewal terms subject to the National Consumer Price Index (CPI) or four percent (4%) of prior year's fees.

Professional Services - Notes

Includes all standard implementations listed under "Professional Services - Implementation".

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Includes all standard implementations listed under "Professional Services - Implementation".

Sales Order Notes

Revised sales order 8-29-22

See attached payments terms.

Annual Software Maintenance = \$18,815.00

year 1 due at go live, year 2 to be invoiced every 4 months for 3 payments \$6271.67

Pro service programming fee added to accommodate permit/ code system notification enhancements requested by Mr. Dubnansky.

Live, remote implementation & training.

Onsite available upon request with travel expenses.

Quoted data conversion scope of work based on typical projects.

Alternate conversions available upon request and priced accordingly.

By signing this quote or subsequent sales order, the client confirms the contents meets their expectations.

Any post signature acceptance project requests are subject to added costs.

System live dates determined by EGT project management staff.



Please return executed Sales Orders via

DocuSign or Email to:

Edmunds GovTech, Inc.

Email: SalesOrders@EdmundsGovTech.com

P: 888.336.6999 | F: 609.645.3111

www.EdmundsGovTech.com

Sales Order #: 00002367

THE UNDERSIGNED IS AUTHORIZED TO EXECUTE THIS SALES ORDER ON BEHALF OF CUSTOMER AND ACKNOWLEDGES AND AGREES ON BEHALF OF CUSTOMER THAT (A) ALL SERVICES SET FORTH IN THIS SALES ORDER ARE SUBJECT TO AND GOVERNED BY THE EDMUNDS GOVTECH, INC. SERVICE TERMS AND CONDITIONS AVAILABLE AT THE FOLLOWING URL: <https://go.edmundsgovtech.com/terms> (THE SERVICE TERMS), WHICH ARE INCORPORATED INTO THIS SALES ORDER, AND (B) THIS SALES ORDER, INCLUDING THE SERVICE TERMS, IS THE COMPLETE AND EXCLUSIVE AGREEMENT BETWEEN EDMUNDS GOVTECH (OR OUR AFFILIATE PROVIDING THE SERVICES DESCRIBED HEREIN) AND CUSTOMER CONCERNING THE SUBJECT MATTER HEREOF AND SUPERSEDES ANY PRIOR OR CONTEMPORANEOUS TERMS AND CONDITIONS, INCLUDING ANY PURCHASE ORDER CUSTOMER MAY PROVIDE OR ANY PRIOR COURSE OF DEALING OR USAGE OF TRADE, AND SUCH ADDITIONAL OR DIFFERENT TERMS OR CONDITIONS SHALL HAVE NO FORCE OR EFFECT.

EDMUNDS GOVTECH, INC.

Johnstown City

By: _____	Date: _____	By: _____	Date: _____
John Wray Regional Sales Director		Ethan Imhoff City Manager	

