

**CITY OF JOHNSTOWN, PENNSYLVANIA**

**RESOLUTION NO. 10547**

**A RESOLUTION OF CITY COUNCIL OF THE CITY OF JOHNSTOWN, CAMBRIA COUNTY PENNSYLVANIA, AUTHORIZING THE CITY MANAGER AND/OR HIS DESIGNEES TO SIGN ALL DOCUMENTS AND TAKE ANY/ALL OTHER ACTIONS NECESSARY TO EFFECTUATE THE PURCHASE OF TWO (2) POLICE VEHICLES FOR THE POLICE DEPARTMENT VIA A LEASE-TO-OWN MUNICIPAL FLEET FINANCING AGREEMENT**

**WHEREAS**, the City of Johnstown Police Department requires replacement of two police vehicles due to the aged and high mileage of these vehicles; and

**WHEREAS**, a thorough search and review of pricing for the needed vehicles identified Fred Beans Ford of Doylestown as offering the lowest (COSTAR) quotes for the two vehicles for a total cost of \$70,696.00 plus \$26,197.84 for related Police Gear for a total cost of \$96,893.84; and

**WHEREAS**, the City has identified the most favorable means to purchase said vehicles as consisting of a five (5) year Municipal Fleet Lease-to-Own Agreement with First Capital Equipment Leasing Corp, in which the total amount of \$96,893.84 will be financed at an interest rate of 6.818%, wherein the City will make quarterly payments in the amount of \$5,714.14 beginning January 25, 2023; and

**WHEREAS**, the payment for purchase of these vehicles has been budgeted within the Capital Fund of the City's 2023 Annual Budget, from which the quarterly payments shall be comprised of payment made for the purchase of the police vehicles and related police gear from account no. 18.410.72.016.00;

**NOW, THEREFORE, BE IT RESOLVED**, by the City Council of the City of Johnstown, Cambria County, Pennsylvania, that the City Manager and/or his designees are hereby authorized to sign all documents and take any/all other actions necessary to effectuate the acceptance of the Fred Beans Ford price offer and purchase of the Police vehicles and related gear and to execute and effectuate a Municipal Fleet Lease to Own Agreement with First Capital Equipment Leasing Corp. for purposes of said purchase.

**ADOPTED:** December 14, 2022

By the following Vote:

Yeas: Mr. Capriotti, Mayor Janakovic, Mr. Arnone, Mr. Britt, Mrs. Mock, Ms. Huchel, Rev. King

Nays:

Absent:

  
\_\_\_\_\_  
Frank J. Janakovic, Mayor

**ATTEST:**

I do hereby certify that the foregoing is a true and correct copy of Resolution No. 10547 as the same adopted by the City Council of the City of Johnstown, Pennsylvania.

A handwritten signature in blue ink, appearing to read 'E. Imhoff', is written above a horizontal line.

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Ethan Imhoff, City Manager

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2022 Police Interceptor Utility AWD Base (K8A)

Price Level: 260

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**Client Proposal**

Prepared by:

Daniel Roberts

Office: 215-348-2901x1820

Email: [daroberts@fredbeans.com](mailto:daroberts@fredbeans.com)

Quote ID: pdinerecept

Date: 11/08/2022



Fred Beans Ford of Doylestown | 876 North Easton Road, Doylestown, Pennsylvania, 18902

Office: 215-348-2900



Prepared by: Daniel Roberts  
11/08/2022

Fred Beans Ford of Doylestown | 876 North Easton Road Doylestown Pennsylvania |  
18902

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2022 Police Interceptor Utility AWD Base (K8A)

Price Level: 260 | Quote ID: pdlintercept

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Re: Quote ID pdlintercept 11/08/2022

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To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Thank you

Sincerely,

**Daniel Roberts**  
Government Sales Account Manager

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Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Daniel Roberts  
11/08/2022

Fred Beans Ford of Doylestown | 876 North Easton Road Doylestown Pennsylvania |  
18902

**2022 Police Interceptor Utility AWD Base (K8A)**

Price Level: 260 | Quote ID: pdlintercept

**As Configured Vehicle**

Code	Description	MSRP
<b>Base Vehicle</b>		
K8A	Base Vehicle Price (K8A)	\$41,110.00
<b>Packages</b>		
500A	Order Code 500A <i>Includes:</i> - 3.73 Axle Ratio - GVWR: 6,840 lbs (3,103 kgs) - Tires: 255/60R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes polished stainless steel hub cover and center caps.</i> - Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks.</i> - Radio: AM/FM/MP3 Capable <i>Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.</i> - SYNC 3 Communications & Entertainment System <i>Includes 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack.</i>	N/C
<b>Powertrain</b>		
99B	Engine: 3.3L V6 Direct-Injection (FFV) <i>(136-MPH top speed). Note: Deletes regenerative braking and lithium-ion battery pack; adds 250-Amp alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon.</i>	-\$3,370.00
44U	Transmission: 10-Speed Automatic (44U)	N/C
STDAX	3.73 Axle Ratio	Included
STDGV	GVWR: 6,840 lbs (3,103 kgs)	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: 255/60R18 AS BSW	Included
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes polished stainless steel hub cover and center caps.</i>	Included
<b>Seats &amp; Seat Trim</b>		

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Prepared by: Daniel Roberts  
11/08/2022

Fred Beans Ford of Doylestown | 876 North Easton Road Doylestown Pennsylvania |  
18902

2022 Police Interceptor Utility AWD Base (K8A)

Price Level: 260 | Quote ID: pdinercpt

As Configured Vehicle (cont'd)

Code	Description	MSRP
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes reduced bolsters, driver 6-way power track (fore/alt. up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/alt. with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks.</i>	Included

Other Options

PAINT	Monotone Paint Application	STD
119WB	119" Wheelbase	STD
STDRD	Radio: AM/FM/MP3 Capable <i>Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.</i>  <i>Includes:</i> - SYNC 3 Communications & Entertainment System <i>Includes 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack.</i>	Included
86T	Tail Lamp/Police Interceptor Housing Only <i>Pre-existing holes with standard twist lock sealed capability (does not include LED strobe) (eliminates need to drill housing assemblies).</i>	\$60.00
43D	Dark Car Feature <i>Courtesy lamps disabled when any door is opened.</i>	\$25.00
17T	Switchable Red/White Lighting in Cargo Area <i>Deletes 3rd row overhead map light.</i>	\$50.00
51R	Driver Only LED Spot Lamp (Unity)	\$395.00
87R	Rear View Camera  Not recommended with option (47E) 12.1" integrated computer screen. <i>Displayed in rear view mirror. Note: This option replaces the standard display in the center stack area. Note: Camera can only be displayed in the center stack (sid) or the rear view mirror (87R).</i>  <i>Includes:</i> - Electrochromic Rear View Mirror <i>Video is displayed in rear view mirror.</i>	N/C
68G	Rear-Door Controls Inoperable <i>Locks, handles and windows. Note: Can manually remove window or door disable plate with special tool. Note: Locks/windows operable from driver's door switches.</i>	\$75.00
59B	Keyed Alike - 1284x	\$50.00
549	Heated Sideview Mirrors	\$60.00

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11/08/2022

Fred Beans Ford of Doylestown | 876 North Easton Road Doylestown Pennsylvania |  
18902

2022 Police Interceptor Utility AWD Base (K8A)

Price Level: 260 | Quote ID: pdinercept

As Configured Vehicle (cont'd)

Code	Description	MSRP
60R	Noise Suppression Bonds (Ground Straps)	\$100.00
61B	OBD-II Split Connector <i>Allows up to 2 devices to be connected to the vehicle's OBD-II port.</i>	\$55.00
<b>Emissions</b>		
425	50 State Emission System  Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.	STD
<b>Exterior Color</b>		
YZ_01	Oxford White	N/C
<b>Interior Color</b>		
96_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	N/C
<b>SUBTOTAL</b>		<b>\$38,610.00</b>
Destination Charge		\$1,495.00
<b>TOTAL</b>		<b>\$40,105.00</b>

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2022 Police Interceptor Utility AWD Base (K8A)

Price Level: 260 | Quote ID: pdincept

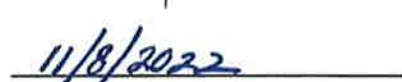
## Pricing Summary - Single Vehicle

	<b>MSRP</b>
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$41,110.00
Options	-\$2,500.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,495.00
<b>Subtotal</b>	<b>\$40,105.00</b>

### *Pre-Tax Adjustments*

<b>Code</b>	<b>Description</b>	<b>MSRP</b>
PACD1	FRED BEANS/PA COSTARS DISCOUNT	-\$4,757.00
<b>Total</b>		<b>\$35,348.00</b>

  
Customer Signature

  
Acceptance Date

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11/08/2022

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2022 Police Interceptor Utility AWD Base (K8A)

Price Level: 260 | Quote ID: pdinerecept

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<b>Code</b>	<b>Description</b>	<b>MSRP</b>
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East Coast Emergency Lighting, Inc  
 200 Meco Drive  
 Millstone Township, NJ 08535

# Estimate

Date	Estimate #
11/9/2022	34007

Name / Address
JOHNSTOWN POLICE DEPARTMENT 401 WASHINGTON ST JOHNSTOWN PA 15901

Ship To
PA- LOCATION-SOMERSET

P.O. No.	FOB	Rep	Created By:
		MJ	MJ

Item	Description	Qty	Cost	Total
	WHELEN			
EB2DEDE	LEGACY WCX 54" RW/BW/RW/BW	1	3,300.00	3,300.00
GBDLB	LEGACY OPT. ADD 1 LONG RED/WHT	4	0.00	0.00
GBDLE	LEGACY OPT. ADD 1 LONG BLU/WHT	4	0.00	0.00
GBAWE	LEGACY OPT ADD 1 WARN/ALY B/W	1	0.00	0.00
GBAWD	LEGACY OPT ADD 1 WARN/ALY R/W	1	0.00	0.00
GBDLM	LEGACY OPT. ADD 1 LONG BLU/AMB	4	0.00	0.00
GBDLK	LEGACY OPT. ADD 1 LONG RED/AMB	4	0.00	0.00
MKAJ105	ADJ LIGHTBAR MOUNT KIT #105	1	0.00	0.00
C399	CENCOM CORE WCX CONTROL CENTER	1	0.00	0.00
C399K4	OBDDII CANPORT CABLE KIT FORD - [2020 Ford Interceptor Utility Gateway Installation Kit for use WITHOUT Ford 61B Factory Option]	1	0.00	0.00
CCTL6	CenCom Core Control Head CCTL6	1	0.00	0.00
SAK1	SA-315 MOUNT KIT UNIVERSAL- MOUNTED ON FRONT PUSH BUMPER	1	49.00	49.00
SA315P	SA315P SPEAKER, BLACK PLASTIC	1	0.00	0.00
I2J	DUO LINEAR ION RED/BLUE BLK- 2 SIDE CARGO-2 MOUNTED UPPER REAR HATCH- 2 MOUNTED FRONT PUSH BUMPER	6	104.32	625.92
TLI2J	ION T-SERIES LINEAR DUO R/B- - 2 MOUNTED SIDE OF PUSH BUMPER	2	101.11	202.22
VTX609J	REPLACED WITH VTX9J-VERTEX SUPER-LED SPLIT RED/BLU- MOUNTED IN REVERSE LIGHTS	2	75.00	150.00
60CREGCS	12V WHT/RED 6" COMPARTMENT LT	1	131.76	131.76
	HAVIS			
CG-X	Chargeguard-Select	1	98.00	98.00

<b>Total</b>
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East Coast Emergency Lighting, Inc  
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Name / Address
JOHNSTOWN POLICE DEPARTMENT 401 WASHINGTON ST JOHNSTOWN PA 15901

Ship To
PA- LOCATION-SOMERSET

P.O. No.	FOB	Rep	Created By:
		MJ	MJ

Item	Description	Qty	Cost	Total
C-VS-1012-INUT	High Angled Console for 2020-2022 Ford Interceptor Utility	1	340.11	340.11
C-ARM-108	Side Mounted Flip Up Armrest	1	140.89	140.89
CUP2-1001	Self-Adjusting Double Cup Holder	1	42.31	42.31
C-LP1-PS2-USB	Lighter Plug Outlet W/ 1 Switch & 1 USB Cut Outs	1	73.81	73.81
C-MCB	Microphone Clip Bracket	1	11.81	11.81
C-EB40-CCS-1P	1-Piece Equipment Mounting Bracket, 4" Mounting Space, Fits Whelen Cencom CCSRN, CCSRNTA, MPC03	1	0.00	0.00
C-MD-204	Low Profile Tilt Swivel Motion Device	1	57.29	57.29
C-DMM-3015	Heavy-Duty Dash Mount for 2020-2021 Ford Interceptor Utility Vehicle	1	353.60	353.60
MISC	CM006331- L BRACKET WITH ARTICULATING SWIVEL	1	50.00	50.00
	PRO-GRD			
PRPSP4704UIN20A	2020-2022 Ford Utility Interceptor - 4700RPSP Series, Space Saver Standard Prisoner Transport Center Sliding Poly Window Partition Includes Recessed Panel and Lower Extension Panels	1	724.50	724.50
S4702UIN20OSB	Ford Utility Interceptor 2020-22; Rear Standard Transport Seat w/ Poly Window Cargo Barrier, and Outboard Seat Belts	1	1,395.10	1,395.10
WB47NPUIN20	Ford Interceptor Utility 2020; Steel Window Bars (for use with O.E.M. door panels only)	1	198.10	198.10
GVP4713D-H	Pro-Gard, Vertical Partition Mount Dual Weapon Tri-Lock Gunrack w/Handcuff Key	1	374.50	374.50
BK0534ITU20	SETINA Setina PB400 VS Push Bumper, Aluminium with Mar-Resistant Horizontal Pad Included	1	445.00	445.00
MISC	HEAD LIGHT WIG WAG'S- REAR TAIL LIGHT FLASH VIA CORE	1	0.00	0.00

<b>Total</b>
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Ship To
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P.O. No.	FOB	Rep	Created By:
		MJ	MJ

Item	Description	Qty	Cost	Total
MISC	INSTALLATION SUPPLIES- WIRE, FUSE BLOCK, CIRCUIT BREAKER, ETC	1	250.00	250.00
MISC	FREIGHT	1	250.00	250.00
Installation	INSTALL ALL OF THE ABOVE	40	75.00	3,000.00
MISC	GRAPHICS	1	800.00	800.00
MMSU-1	Magnette Mic Single Unit	1	35.00	35.00

This estimate shall be valid from the date of the written estimate. Any verbal changes to the estimate are not binding unless agreed to all parties in writing.	<b>Total</b>	\$13,098.92
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