

**CITY OF JOHNSTOWN, CAMBRIA COUNTY, PENNSYLVANIA  
RESOLUTION NO. 10587**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF JOHNSTOWN, CAMBRIA COUNTY, PENNSYLVANIA AUTHORIZING THE CITY MANAGER TO EXECUTE THE PURCHASE OF ROAD SALT FROM AMERICAN ROCK SALT WITH DEPARTMENT OF GENERAL SERVICES COSTARS PROGRAM FOR THE 2023-2024 CALENDAR YEAR**

**WHEREAS**, American Rock Salt's salt price for the 2023-24 calendar year to purchase rock salt for winter road maintenance operations was obtained through COSTARS, with a bid amount of \$89.54 a ton delivered.

**NOW, THEREFORE, BE IT RESOLVED**, the City Council of the City of Johnstown, hereby authorizes the City Manager and/or his designee to authorize the purchase of Road Salt from American Rock Salt with the Department of General Services COSTARS Program for the 2023-2024 calendar year.

**ADOPTED:** October 11, 2023

By the following vote:

Yeas: Ms. Huchel, Mr. Britt, Mr. Arnone, Rev. King, Mrs. Mock, Mr. Capriotti

Nays:

Absent: Mayor Janakovic



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Frank Janakovic, Mayor  
Michael Capriotti, Deputy Mayor

**ATTEST:**

I do hereby certify that the foregoing is a true and correct copy of Resolution No. **10587** as the same adopted by the City Council of the City of Johnstown, Pennsylvania.



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Ethan Imhoff, City Manager

**DO'S & DON'TS OF THE ROAD SALT CONTRACT**  
**#6100053321 Sodium Chloride (Bulk Road Salt)**  
**August 2023 – July 2024 Season**

**Eligibility Requirements**

- The sodium chloride (bulk road salt) contract is different from all other statewide contracts available for COSTARS participation in that eligible local public procurement units and state affiliated entities (together "members") must commit their requirements PRIOR to the contract period. COSTARS participation in this contract covering the August 2023 – July 2024 season is limited to those COSTARS members who submitted a Salt Contract Participation Agreement form to DGS COSTARS on or before the registration deadline. The registration period is now closed.

**Ordering**

- On the following pages, you are provided with a summary of the contract as it pertains to participating COSTARS members.
  - ✓ **Sodium Chloride (Bulk Road Salt) 2023-24 Pricing** to determine the correct awarded supplier for each county and the price per ton
  - ✓ **Sodium Chloride (Bulk Road Salt) Contract Specifications**
  - ✓ **List of participating COSTARS members**
- **Initial Fill Program**: Initial Fill orders must be placed between Aug. 1, 2023 and Oct. 31, 2023 for delivery within thirty (30) calendar days of receipt of the order. Any member may issue a purchase order during the Initial Fill period, but not to exceed stockpile capacity.
- **Winter Usage Program**: Winter Usage orders may be placed Nov. 1, 2023 through Jul. 31, 2024. Please allow five (5) to seven (7) business days for delivery during the winter fill period depending on your organization's stockpile capacity.
- Your organization will be required to purchase a minimum 60% of required quantities exclusively from the awarded supplier. The supplier may charge storage fees for any entity that does not meet their 60% minimum requirement. The supplier will provide up to a maximum 140% of tonnage requirements listed.
- The minimum order quantity is 22 tons per stockpile location.
- Your organization must **place all orders directly with the correct awarded supplier**. DGS will not place orders for your organization. Your organization is responsible for payment directly to the supplier for the quantities purchased under the contract. All prices will be determined by Purchase Order date; therefore, **NO Blanket Delivery Orders** are authorized on this contract. Your organization may not change any contract items, options, or specifications for a purchase to be considered a contract purchase; you must order the items exactly as specified on the awarded contract to be within the contract terms.

**Record Keeping**

- We encourage you to print and maintain a copy of the contract for your records and any future audit of liquid fuel funds.

**PLEASE PROCEED TO THE FOLLOWING PAGES FOR A SUMMARY OF THE CONTRACT AS IT PERTAINS TO THE COSTARS PROGRAM.**

OR

[Click here to view the entire contract, including all terms and conditions, for each supplier.](#)

COSTARS Point of Contact: [gs-pacostars@pa.gov](mailto:gs-pacostars@pa.gov) or 1-866-768-7827

Adams Township	PA-Butler	2000	500	1500	2000
Brady Township	PA-Butler	44	125	88	213
Buffalo Township	PA-Butler	2000	1000	0	1000
Butler Area School District	PA-Butler	250	150	250	400
Butler County	PA-Butler	50	0	120	120
Butler County Airport Authority	PA-Butler	45	22	0	22
Butler County Community College	PA-Butler	50	0	100	100
Butler Township	PA-Butler	4000	0	2500	2500
Butler, City of	PA-Butler	800	2500	500	3000
Gallery Borough	PA-Butler	22	0	22	22
Center Township	PA-Butler	5000	50	2950	3000
Chicora Borough	PA-Butler	100	200	0	200
Clay Township	PA-Butler	25	75	350	425
Clearfield Township	PA-Butler	75	300	50	350
Clinton Township	PA-Butler	1600	50	750	800
Connoquenessing Township	PA-Butler	700	400	300	700
Cranberry Township	PA-Butler	6500	0	3500	3500
Donegal Township	PA-Butler	25	0	150	150
Evans City Borough	PA-Butler	250	44	154	198
Fairview Township	PA-Butler	60	0	60	60
Forward Township	PA-Butler	3000	500	0	500
Franklin Township	PA-Butler	2700	0	400	400
Harmony Borough	PA-Butler	100	0	75	75
Jackson Township	PA-Butler	2500	300	1300	1600
Jefferson Township	PA-Butler	900	0	1300	1300
Lancaster Township	PA-Butler	300	22	800	822
Mars Area School District	PA-Butler	140	90	50	140
Mars Borough	PA-Butler	154	0	300	300
Mercer Township	PA-Butler	25	0	60	60
Middlesex Township	PA-Butler	1200	0	1500	1500
Muddy Creek Township	PA-Butler	300	100	250	350
Oakland Township	PA-Butler	150	60	40	100
Parker Township	PA-Butler	0	22	0	22
Penn Township	PA-Butler	850	500	1300	1800
Prospect Borough	PA-Butler	22	110	110	220
Seven Fields Borough	PA-Butler	125	0	400	400
Slippery Rock Borough	PA-Butler	400	25	200	225
Slippery Rock Township	PA-Butler	175	50	150	200
Slippery Rock University	PA-Butler	100	50	550	600
Summit Township	PA-Butler	1000	200	1300	1500
UPMC Passavant Cranberry	PA-Butler	25	0	425	425
WASHINGTON TOWNSHIP	PA-Butler	500	0	75	75
Winfield Township	PA-Butler	800	0	1000	1000
Worth Township	PA-Butler	260	23	77	100
Zellenople Borough	PA-Butler	300	0	600	600
	Participants: 45	39722	7468	25606	33074
Adams Township	PA-Cambria	200	500	500	1000
Barr Township	PA-Cambria	50	50	100	150
Blacklick Township	PA-Cambria	100	25	75	100
Brownstown Borough	PA-Cambria	50	25	75	100
Cambria County	PA-Cambria	22	24	24	48
Cambria Township	PA-Cambria	300	150	150	300
Carrolltown Borough	PA-Cambria	44	80	80	160
Chest Township, Cambria County	PA-Cambria	22	0	22	22
Conemaugh Township of Cambria County	PA-Cambria	200	50	175	225
Cresson Borough	PA-Cambria	100	0	200	200
Cresson Township	PA-Cambria	500	0	500	500
Croyle Township Supervisors	PA-Cambria	75	50	250	300
Dale Borough	PA-Cambria	150	25	125	150
East Conemaugh Borough	PA-Cambria	50	22	100	122
East Taylor Township	PA-Cambria	88	50	100	150
Ebensburg Borough	PA-Cambria	100	100	250	350
Elder Township	PA-Cambria	25	20	140	160
Ferndale Borough	PA-Cambria	250	100	100	200
Gaillitzin Borough	PA-Cambria	25	25	275	300
Geistown Borough	PA-Cambria	75	75	325	400
Hastings Borough	PA-Cambria	44	44	44	88
Jackson Township	PA-Cambria	200	100	500	600
Johnstown, City of	PA-Cambria	400	100	1400	1500
Lilly Borough	PA-Cambria	23	100	0	100